## University of Saskatchewan

## Department of Computer Science

CMPT: 394

Midterm Exam

(75 Marks)

Feb. 28, 2002

sales

manage

No outside materials are allowed. Be sure to allocate your time to your best advantage.

This exam is based on the following case study:

SuperService is a new store chain that focuses on providing good service to its customers. SuperService is planning to build a new store in Saskatoon and wants to determine the staff it needs to hire to meet with its expected level of customers. To ensure that it gets good results it wants you to run your simulation 100 times. It plans to be open from 9:00 am to 9 pm daily. Store staff will actually stay after closing (for up to an extra hour if necessary) to handle customers who have arrived before closing time.

There are three types of employees at a typical SuperService store: managers, sales associates, and clerks. Sales associates act as sales consultants and clerks act as cashiers. Managers are active workers and will act as sales consultants or cashiers if they are not needed to deal with customers in their role as managers. Initially it is expected that there workers and with act as safes consultants of cashiers it incy are not needed to deal with customers in their role as managers. Initially it is expected that there will be at least one manager, two sales consultants, and one cashier available for customers at all times. (The store will be designed to handle more staff of all types if they are needed to provide good service.)

SuperService expects customers will arrive on average: one customer per minute from 9:00 am to 3 pm, two customers per minute between 3 pm and 7 pm, and one customer every two minutes from 7pm till closing. These customers will have come with one of three types of intentions.

A. 20% of all customers are coming to buy something specific. They will spend between 1 and 5 minutes shopping on their own. After shopping on their own, 25% of these customers will have trouble finding what they want and require the assistance of a sales consultant or manager for between 1 and 5 minutes (with an average of 2.5 minutes). It is expected that 80% of the shoppers who have come to buy something specific will actually make a purchase.

- B. 60% of all customers are coming to shop and if they find what they want will be willing to buy it. 30% of these shoppers will want to have a sales consultant help them throughout their shopping. The actual time for these customers to shop (with or without a sales consultant) will be between 2 and 15 minutes with an average of 6 minutes. Once they have completed their shopping, 50% of these customers will make a purchase, 25% will want to speak to a manager, and the rest will just leave without purchasing anything. Talking to a manager will take between 2 and 8 additional minutes with an average of 5 minutes. 30% of the customers who talk to a manager will decide to make a purchase and the rest will leave without purchasing anything.
- C. 20% of customers have just come to browse. They will typically take between 5 and 15 minutes looking at items in the store. 80% will leave without buying anything or asking for any help, 10% will buy something and 10% will want to have a sales consultant help them once they are finished browsing. If a sales consultant is available immediately they will take between 4 and 16 minutes more with an average of 6 minutes, otherwise they will just leave without buying anything. 30% of the browsers who do talk to a sales consultant will purchase something.

Once customers have finished all their shopping they will go to a cashier where they will spend between 1 and 5 minutes (with an average of 2 minutes) paying for their purchases. Once they are done, they will depart.

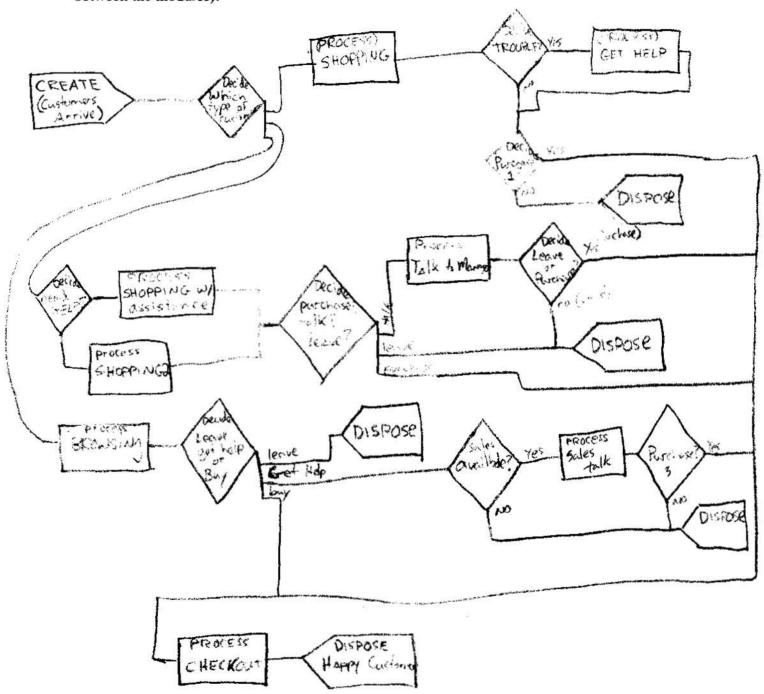
You are to analyze the case study and then design a suitable Arena simulation using only modules from the basic process and/or advanced process panel to create a simulation for SuperService. (Do not use any blocks from the blocks panel.) Don't forget to also specify the run setup - you should treat it as an additional module.

Answer this question with both a diagram of the ARENA flowchart modules you would use to solve the problem and a set of description each ARENA module. Make sure that you list all the data that would be used, including data that might be defaulted in Arena, so that you identify all the required items.

Make sure that each of your modules has both:

- · a name that clearly describes what it is simulating from the problem
- what type of ARENA module it is

1. ARENA flowchart (25 marks for an easy to follow diagram that identifies and names the flowchart modules needed to simulate the system and for correctly showing the flow between the modules):



2. Descriptions of each flowchart or spreadsheet module and for a description of the run setup (50 marks for details of the modules):

Run/Setup

In the run/setup is project parameters; I would put the following states

# of replications: 100 times
replication length: 12:313 units: Hows.

Length of du; 12:5

Base time units: minutes.

warn-up pariod: 0.0 unit: minutes.

- I put the replication length to 12 for the hours between 9 and 9 pm and an additional half year (5) for the customers to exit the store.

Problem Said up to an hour.

Create (customers Arrive) module

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entity type: Customer

Value: 1 Type: Based on Ste schedule Schedule name: Customer Armival schedule.

# of Arrivals: Infinite
start of arrivals 0.0.

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min : 0 space spaping 1 1

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Resources ? Sets.

Descriptions continued:	
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Delay type: Expression	
Expression: QTRIA[2,6,15]	
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shopping 2 (Process)	
neve: Shaping 2	
type: Standard	
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Delay Type: Expression	
Expression TRIA/2,615	
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type: may by dance	
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[add) -> 50	
name: Talk to Manger type: Standard	
type: Standard	
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Delay type: Experssion	<i>r</i> '
Expression: TRIA[2,5,8]	
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Deide rame: Leave or Purchase? type: 2 way by chance true porcent: 30